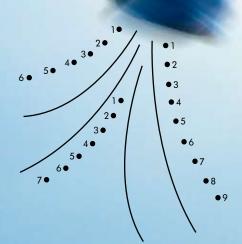
FAN AND COMPRESSOR MONITORING & OPTIMISATION









Who we are.

TELE stands for high quality research and development, a modern production location in Austria and a very strong team, which launches new products.

We have specialised on our core competences in the past decades - time relays and automation components. Through passion and professionalism, modern monitoring and control technology emerged in accordance with international standards for worldwide use at the highest quality levels. Today we are the Austrian market leader in the area of high quality monitoring and control technology for machines, plants and buildings with the world's largest assortment of time and monitoring relays.

As pioneers and progressive thinkers we are offering intelligent solutions for the monitoring of plants, buildings or machines to keep machinery and equipment running. Our mission is sustainable power production and power use, which will address the social change of the future on a long term basis.

That already reflects in TELE's new products, likewise, as daily lived at handling our resources. More than 100 employees try not only to meet the day to day requirements of our customers but try to exceed them and have been doing this since 1963.

YOUR BENEFITS:

- High availability
- 100% Made in Austria
- Short delivery times
- Rapid processing
- Customised solutions
- Over 40 years of experience

What we offer.

- Monitoring devices for physical values like current, voltage, temperature, level, etc.
- Comprehensive technical know-how through decades of experience
- Technological edge by sophisticated development
- Worldwide sales network
- Sustainability

Where we produce.

100 per cent of our core products are produced in Austria. Our core competences are research and development as well as production at our main location in Vienna with our team of highly qualified employees. Our own sales team in Austria and Germany as well as trade partners in over 50 countries form our global sales network.



For transporting or compressing air and other gases, fans or compressors are required. TELE enables monitoring and optimisation of fans and compressors **without additional sensors**. Secure and valid operating conditions are ensured by electrical parameters only. For assembly, no mechanical change is necessary. Therefore it is easily retrofittable.





Monitoring



Control



Communication

SOLUTIONS

Information

Ventilation and compressor systems cause a substantial percentage of current worldwide consumption. As a result consequent analysis of operational data and long term optimisation are gaining huge energy saving potential. In addition

to that disturbances cause high life cycle costs of compressors and ventilators and often end in production failure or entail enormous loss of production costs...1)

Fan & compressor controlling

- Encoder
- Potential separation, contact extension
- Time control
- Ventilator/ compressor start
- Ventilator/ compressor start and stop



Communication

- Data recording
- Error logging
- Error message
- Remote maintenance

YOUR BENEFITS:

- Improved reliability
- Increased operational reliability
- Optimised maintenance cycles
- Increased efficiency
- High expense resultant costs avoided



Fan & compressor monitoring

- Blockage
- Filter pollution
- Stall (Air flow rate)
- V-belt crack, Drive element breakage
- Wear
- Temperature







Circulation blowers

Piston blowers

Vacuum blowers

Piston compressors

Diaphragm compressors

Centrifugal compressors

Swash-plate compressors

Screw compressors



Mains monitoring

- Phase failure
- Phase sequence
- Voltage divergence (Under or overvoltage)





1) Brochure of Austrian energy agency: Technical manual solutions for the improvement of its engine systems, Vienna, http://www.energyagency.at

PRODUCTS





Solution of

Phase failure	Phase failure by phase interruption or voltage breakdown
Phase sequence	Phase sequence by wrong polarity of three phase mains
Voltage divergence	Under or overvoltage by bad quality of mains or reduced phase voltage



Blockage	Clogging or wedging by foreign materials → Overload
Filter pollution	Reduced output due to polluted filters → Underload

(Air flow rate) → Underload Cracking of drive element by overload, exceeded lifetime or V-belt crack, Drive element breakage material defect > Underload

No medium transportation by exceeding stall threshold

Impeller wear, shaft bearing damage, etc. causes inadmissible Wear operating condition

Under or overload Increase of motor temperature by phase failure, frequent start **Temperature** up or blockage → Overtemperature

Encoder Setpoint selection of required parameters for simulating measured values or function tests of systems



Potential separation, Galvanic separation and contact extension of independent switching circuits by coupling units or switching relais Contact extension

Sequence control by time controlled conditions and procedu-Time control res = time dependent controls

Prevent high current peaks and high torsional load by Star Ventilator/ compressor start

Ventilator/ compressor start and stop Reduce mains and motor load by conducted starting and stoppina



Data recording **Error logging** Error message Remote maintenance

Monitoring and communicating system status, send measured values to control system and reacting in case of an error

Benefit

■ Comprehensive voltage monitoring

- Guaranteed system and motor protection
- Rotation direction monitoring
- Comprehensive power supply:
- * Powered by measuring circuit up to 690V AC
- Integrated monitoring of asymmetry
- Detection of return voltage
- Neutral conductor monitoring
- No need for additional pressure switches
- Optimized operation and transparency
- Increased operating and process security Minimized costs by condition based preventive
- maintenance ■ Extended lifetime
- Warning in case of inadmissible operating conditions
- Ensuring system availability
- Prevention of unpredictable production loss
- Increased efficiency by continuous control

- * Zoom voltage 24-240V AC/DC
- * Power modules up to 440V AC

- Direct measuring up to 690V and 16A Devices with analogue output
- Digital adjustable versions available
- Temperature monitoring of motor winding
- Operation after frequency converter possible

Realised with

Voltage monitoring

- Series GAMMA & ENYA
- Voltage monitoring relays
- Phase failure relays Phase sequence relays

- Load monitoring ■ Series GAMMA
- Power factor monitoring ($\cos \varphi$) True power monitoring

Temperature monitoring

■ Series GAMMA & ENYA

Manual maintenance and test

- Changeover to manual operation
- Save operation of sensors

Increased safety

interferences

Simple wiring

Optimised starting

■ Less burden of mains

starting/stopping

at full load

■ Simple assembly

■ Individual applicable

Simple integration of timings

■ Flexible use in different applications

Minimisation of starting current

Optimised control of start and stop

- Zoomvoltage
- As analog encoder 0-10V, 0-20mA
- As threshold switcher
- Integrated two stage switch
- Feedback of switch setting
- Miniature, Industrial, PCB or Interface Relays
- Prevention of ground loops and electromagnetic
 - * Position indication by LED * Manual override
 - * Integrated protection circuit
 - * 8 or 11 way plug-in socket for mounting

 - Comprehensive power supply (see voltage monitoring)
 - Remote potentiometer connection
 - Potential-free and loadable change over contact
 - Multifunctional: ON/OFF delay, Flasher, Impulse switch, etc.
 - Selectable transit time
- - Broad, adjustable star-time range

 - Integrated bypass contactor Motor protective function

Adaptive acceleration control

- No additional ventilation or bypass contactors
- Better planning of faults and maintenance Remote maintenance and remote signalling

Reduced burden of mains at heavy or long term

■ Higher energy efficiency as frequency converter

- Easy linking to control systems
- Simple control functions

- Varied communication capabilities:
- * GSM/GPRS, Ethernet, Serial Interface, Digital In/Outputs, WEB-portal, Integrated WEB-PLC-based, graphical programming, Logical operators like AND, OR, XOR, etc.

Coupling units

■ Series ENYA & OCTO

Switching relays Series RA, RM, RT, RP, SKR

Coupling units ■ Series ENYA & OCTO

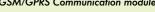
Time relays Series DELTA, GAMMA, ENYA, ...

Star Delta Relays

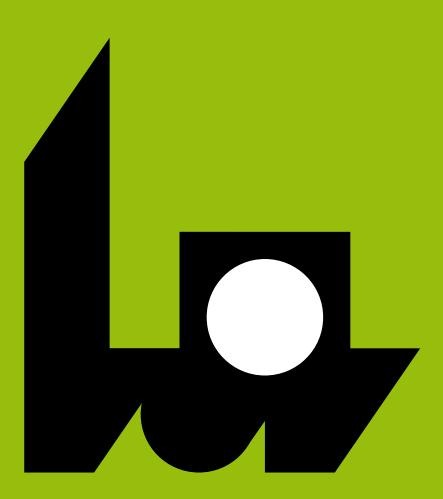
■ Series DELTA, GAMMA & ENYA

Soft starter ■ Series CSXi, EMX3

GSM/GPRS Communication module



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Technik braucht Kontrolle: TELE combines the power of research and development, an Austrian production base and a strong team that readies its products for the market. The company grew to its present size on the strength of its timing relays and automation components, and its development has been shaped by the company's focus on monitoring techniques. We are pioneers and trendsetters, offering intelligent solutions for monitoring installations, buildings and machines and keeping them running. With passion and professional expertise, we at TELE create the very latest monitoring and control technology to the very highest standards of quality and in compliance with international standards for use all over the world.

Founded in 1963 as a family business, TELE now has its headquarters and main production facilities in Vienna, with branches in Germany and the UK and a dense network of more than 60 trading partners throughout the world. Our long-standing relationships with customers from all areas of industry and our innovative solutions for challenging problems have made us a reliable and versatile partner. Our striking green design is an external sign of our inner values – quality and innovation are the basis of our long-term success and our orientation for the future.

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